



We provide our customers with insurance and financial products from the best Canadian suppliers who are held to the highest standards for quality, ethics and value so that we meet & exceed your expectations.

Our Services

Retirement Planning

Planning for retirement is one of the most important actions that you can take to secure a comfortable future for your family. We would be pleased to discuss your retirement goals and investment options.

RESP's

Most parents want to see their children go to college or university. At Faiella Financial Group, Registered Education Savings Plan (RESP) can help make that dream come true.

Mutual Funds

We have a long standing relationship with FundEX Investments Inc. for the distribution of Mutual fund products to clients.

Advanced Tax Planning

Faiella Financial Group has a long standing relationship with FundEX Investments Inc. for the distribution of Mutual fund products to clients.

Life Insurance

Faiella Financial Group has a long standing relationship with FundEX Investments Inc. for the distribution of Mutual fund products to clients.

Disability Insurance

If you get hurt, this replaces some of your income. It's paid out in instalments until you are able to work again.

Critical Illness Insurance

If you get sick with one of the illnesses covered by your policy, and survive the waiting period, this pays you a lump sum to cover your expenses.

Travel Insurance

Depending on the product, a travel insurance policy can protect you if your baggage is lost, if you become sick or injured, are forced to cancel your trip, and even if your tour operator goes bankrupt, to name but a few scenarios. Faiella Financial Group has access to the best coverage to meet your travel needs.

GIC's

A GIC is a secure investment that guarantees 100% of the original amount that you invested. Your investment earns interest, at either a fixed or a variable rate, or based on a pre-determined formula.

Investment Funds

One type of investment helps you build your money to help achieve your goals. Common goals many people have include saving for retirement, educating your child, buying a home or furniture, or taking a vacation. Faiella Financial Group offers a solid range of investment "products" to help you build your money.

The other type is designed to return your money to you efficiently. Whether you've saved for retirement or a shorter-term goal, there are financial products designed to return your money in a way that helps you achieve your goal.

Long-term Care Coverage

Pays for the costs of long term care in instalments. Covers costs such as nursing care, rehabilitation, personal care and home-making services.

Group Benefits

Whatever your group size or benefits goals, Faiella Financial Group has the knowledge and tools to help identify and meet your needs.

At Faiella Financial Group & Insurance Agency Ltd our goal is to become your preferred supplier of Financial Products through the extensive use of technology and business development practices.



Why Choose Us as Your MGA

Faiella Financial Group is Northern Ontario's largest MGA for a reason.

We welcome you to join the hundreds of Advisors who use our services in our network throughout Northern Ontario and Manitoba.

Faiella Financial Group has published service standards as to each step in our Processing and Pending Business Follow Up Procedures

Highly Effective Business Systems and Processes

Faiella Financial Group; along with its Bridgeforce Financial Group Partners; have invested heavily in technology, with a comprehensive back office database, web site, online Advisor Guide. Our brokers have access to our Proprietary Online Database to track business, create reports, and view pending and Inforce accounts for ALL Insurance and Investment business with ALL our suppliers.

All paperwork is electronically scanned and automatically followed up according to our Service Standards by the broker's New Business Case Coordinator. Our website contains a wealth of information to help brokers do business and access information 24 hours a day.

Online Efficiency 24 hours a day.

Does your MGA have a comprehensive online presence so that you can get forms, applications or marketing material after hours? Can you request suppliers, quotes, register for seminars or use financial calculators online without having to contact your MGA?



Quality Pay Grid

A quality MGA should pay their broker in a fair and competitive way. How can you ensure you are being paid fairly for your volume of business?

Faiella Financial Group determines a bonus level based on a calendar year's production with ALL suppliers, thereby basing a bonus on their TOTAL business, regardless of supplier. We also offer retroactive enhancements on the bonus level at year end. Should a broker "over-achieve" the bonus level they were paid in a year, we will retroactively (back to January 1) pay them the difference between what they were paid and what they qualified for.

When choosing an MGA, it's important to look closely...

Faiella Financial Group is substantially more than your average MGA. Our systems and administration are designed to help you concentrate on the most important aspect of your business: your "clients" and "prospective clients".

In choosing Faiella Financial Group, you are choosing a MGA that ensures you will find the best service to back up both you and your clients, regardless of where you are located in Canada. We represent Canada's top insurance and mutual fund companies, offering the most unbiased services and investments so your clients have access to effective products to meet their needs.

Faiella Financial Group holds its core contracts directly with the supplier and is completely self-contained within this organization.